



# **WorkWave Channel Partner Program**

# Leverage the Power of WorkWave Solutions to Grow Your Business Globally

Generate New Revenue Streams Offer Award-Winning, Cloud-Based Software Receive Guided Training & Advanced Resources

#### Who Are WorkWave Channel Partners?

WorkWave's Channel Partners resell WorkWave products, owning the end customer relationship and tier-1 support. Resellers benefit from increased revenue without the hassle of managing software. Channel Partners include SIs, VARs, technology consultants, and other B2B organizations whose goal is to expand within the field service and T&L markets.

### **Grow Your Business with WorkWave:**

- Expand your market share to deliver cutting edge software to a wider customer base
- Diversify your product offerings to create a competitive advantage
- Sell profitably with regional and volume discounts available for resellers

# **Benefits of Valued Channel Partners:**

- WorkWave-managed software Route Optimization and Field Service Management
- Free onboarding and certification to ensure full product knowledge
- Co-marketing and partner-ready sales material to go to market faster
- **Dedicated Account Team** & ongoing Sales, Marketing, and Support communication

# Our partners mirror our mission to help customers REACH THEIR FULL POTENTIAL.



**6,000+**Customers



35+ Countries



87,000+



250+ Employees



99% Recurring Revenue

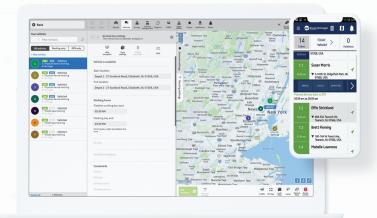
## WorkWave's Powerful Field Service Solutions



# **Route Optimization & Planning**



For organizations looking to increase efficiency, improve their route planning, and maximize driver safety with various package options.



#### **Select Features & Benefits:**

- Tracking and Routing Planning in One Sleek Interface for Ease of Use and Overall Value
- Routing Algorithm Automates Routing for Cost and Time Savings
- Fleet Tracking To Reduce Operational Costs
- Easy Implementation and Quick Startup with FREE Onboarding and Support
- CRM Integration with FREE API To Manage High Volume

# **Key Industries Served:**

- Food & Beverage Distribution
- Parcel/Courier
- · White-Glove Delivery
- Waste Management

# Field Service Management



From scheduling jobs to dispatching workers, to getting paid faster, WorkWave Service streamlines operations, reduces dependencies, and creates a more productive workforce.



#### **Select Features & Benefits:**

- Save Hours in Office & Drive Efficiency with One Unified System of Management
- Easily Manage Jobs and get there Faster with Scheduling & Dispatching
- Empower Field Workers with the Mobile App to Boost Productivity & Connect To Your Back Office
- Tighten your Cash Flow and Get Paid Faster with Billing & Invoicing
- Assess Operational Performance with Reporting & Analytics to Diagnose your Business Health

#### **Key Industries Served:**

- Lawn Care & Landscaping
- · Aquatic Maintenance
- Cleaning
- · Document Shredding